

SUPPLEMENTARY INFORMATION ON UNILEVER GROUP RESULTS

£ Millions (provisional)

| <u>EXCEPTIONAL ITEMS IN OPERATING PROFIT</u> | <u>2002**</u> | <u>2002*</u> | <u>2001*</u> |
|--|---------------|---------------|---------------|
| Restructuring | (763) | (807) | (942) |
| Others, principally business disposals | 215 | 223 | 576 |
| | <u>(548)</u> | <u>(584)</u> | <u>(366)</u> |
| <u>By geographical area</u> | | | |
| Europe | (454) | (461) | 158 |
| North America | (41) | (43) | (177) |
| Africa, Middle East & Turkey | (24) | (28) | (87) |
| Asia & Pacific | 8 | 8 | (98) |
| Latin America | (37) | (60) | (162) |
| | <u>(548)</u> | <u>(584)</u> | <u>(366)</u> |
| <u>By operation</u> | | | |
| Foods | (340) | (358) | (226) |
| Savoury and dressings | (15) | (23) | 216 |
| Spreads and cooking products | (110) | (114) | (162) |
| Health & wellness and beverages | (66) | (69) | (80) |
| Ice cream and frozen foods | (149) | (152) | (200) |
| Home care & professional cleaning | (115) | (124) | (125) |
| Personal care | (93) | (103) | (30) |
| Other operations | - | 1 | 15 |
| | <u>(548)</u> | <u>(584)</u> | <u>(366)</u> |
| <u>CAPITAL EXPENDITURE</u> | | <u>2002**</u> | <u>2001**</u> |
| <u>By geographical area</u> | | | |
| Europe | | 347 | 392 |
| North America | | 210 | 221 |
| Africa, Middle East & Turkey | | 68 | 71 |
| Asia & Pacific | | 106 | 135 |
| Latin America | | 84 | 122 |
| | | <u>815</u> | <u>941</u> |
| <u>By operation</u> | | | |
| Foods | | 505 | 504 |
| Home care, professional cleaning and personal care | | 293 | 422 |
| Other operations | | 17 | 15 |
| | | <u>815</u> | <u>941</u> |

* at constant 2001 annual average exchange rates

** at exchange rates current in the year

| <u>£ Millions (provisional)</u> | <u>2002**</u> | <u>2001**</u> |
|--|---------------|---------------|
| <u>EXPENDITURE IN GROUP OPERATING COSTS</u> | | |
| Research and development | 732 | 733 |
| Advertising and promotions expenditure | 4,295 | 4,135 |
| | | |
| <u>Average in thousands (provisional)</u> | <u>2002</u> | <u>2001</u> |
| <u>PERSONNEL NUMBERS BY GEOGRAPHICAL AREA (Parent and group companies)</u> | | |
| Europe | 65 | 75 |
| North America | 22 | 30 |
| Africa, Middle East and Turkey | 52 | 49 |
| Asia and Pacific | 84 | 84 |
| Latin America | 35 | 41 |
| | <hr/> | <hr/> |
| | 258 | 279 |

** at exchange rates current in the year

13 February, 2003