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Certain sections of the Unilever Annual Report and Accounts 2005 have been audited. Sections that have been audited are set out on pages 78 to 151, 157 to 172 and 174 to 177. The auditable part of the Directors' Remuneration report as set out on page 69 has also been audited.

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The information is given as of the dates specified, is not updated, and any forwardlooking statements are made subject to the reservations specified on page 4 of the Report.

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# Historical information

## Unilever Group

### Selected financial data under IFRSs

	€ million 2005	€ million 2004
<b>Consolidated income statement</b>		
Continuing operations:		
Turnover	<b>39 672</b>	38 566
Operating profit	<b>5 314</b>	4 239
Profit before taxation	<b>4 751</b>	3 704
Net profit from continuing operations	<b>3 502</b>	2 894
Net profit from discontinued operations	<b>473</b>	47
Net profit	<b>3 975</b>	2 941

	2005	2004
<b>Combined earnings per share<sup>(a)</sup></b>		
<b>Total operations</b>		
Basic earnings per share		
Euros per €0.51 of ordinary capital	<b>3.88</b>	2.83
Euro cents per 1.4p of ordinary capital	<b>58.17</b>	42.46
Diluted earnings per share		
Euros per €0.51 of ordinary capital	<b>3.76</b>	2.72
Euro cents per 1.4p of ordinary capital	<b>56.40</b>	40.78
<b>Continuing operations</b>		
Basic earnings per share		
Euros per €0.51 of ordinary capital	<b>3.39</b>	2.78
Euro cents per 1.4p of ordinary capital	<b>50.87</b>	41.72
Diluted earnings per share		
Euros per €0.51 of ordinary capital	<b>3.29</b>	2.67
Euro cents per 1.4p of ordinary capital	<b>49.33</b>	40.08

	€ million 2005	€ million 2004
<b>Consolidated balance sheet</b>		
Total assets	<b>39 376</b>	36 858
Total assets less total liabilities	<b>8 765</b>	7 629
Shareholders' equity	<b>8 361</b>	7 264

	€ million 2005	€ million 2004
<b>Consolidated cash flow statement</b>		
Cash flow from operating activities	<b>5 924</b>	6 925
Income tax paid	<b>(1 571)</b>	(1 378)
Net cash flow from/(used in) investing activities	<b>515</b>	(120)
Net cash flow from/(used in) financing activities	<b>(4 821)</b>	(5 938)
Net increase/(decrease) in cash and cash equivalents	<b>47</b>	(511)

	2005	2004
<b>Ratios and other metrics</b>		
Ungeared Free Cash Flow (€ million) <sup>(b)</sup>	<b>4 011</b>	5 346
Net profit margin (%) <sup>(c)</sup>	<b>9.5</b>	7.1
Return on invested capital (%) <sup>(d)</sup>	<b>12.5</b>	10.7
Ratio of earnings to fixed charges (times) <sup>(e)</sup>	<b>7.4</b>	5.4

(a) For the basis of the calculations of combined earnings per share see note 8 on page 97.

(b) As defined on page 17.

(c) Net profit margin is expressed as net profit attributable to shareholders' equity as a percentage of turnover from continuing operations.

(d) As defined on page 18.

(e) In the ratio of earnings to fixed charges, earnings consist of net profit excluding net profit or loss of joint ventures and associates increased by fixed charges, income taxes and dividends received from joint ventures and associates. Fixed charges consist of interest payable on debt and a portion of lease costs determined to be representative of interest. This ratio takes no account of interest receivable although Unilever's treasury operations involve both borrowing and depositing funds.

## Historical information (continued)

### Unilever Group

#### Historical information as reported under previous GAAP

Unilever adopted International Financial Reporting Standards as adopted by the EU with effect from 1 January 2005, with a transition date of 1 January 2004. As required by IFRS 1 'First Time Adoption of International Financial Reporting Standards', comparative information has been presented on an IFRSs basis for 2004. Profits and balance sheets for years prior to 2004 have not been restated onto an IFRSs basis. Apart from the information reported on page 155 on a US GAAP basis, we therefore do not consider it appropriate to present historical information for a five-year period. Information for the period from 2001 to 2004 as reported under our previous accounting policies (which is not directly comparable with IFRSs) is set out below and on pages 154 and 155.

For further information regarding the impact of the adoption of IFRSs on Unilever's reported profit and equity, please refer to note 35 on pages 144 to 151.

The financial data below and on pages 154 and 155 show information derived from the audited consolidated accounts of the Unilever Group for the years 2001 to 2004, and should be read in the context of those accounts and notes. Those accounts were prepared under the accounting policies which the Group applied prior to its adoption of IFRSs. These were based on United Kingdom accounting standards and applicable Netherlands and UK law. Further information can be found in the 'Accounting information and policies' sections of the Report and Accounts for the years in question.

The adoption, in 2003, of UK Financial Reporting Standard 17 on pensions accounting was reflected by restating the consolidated profit and loss accounts for the years ended and the balance sheets as at 31 December 2002 and 31 December 2001.

	€ million 2004	€ million 2003	€ million 2002	€ million 2001
<b>Consolidated profit and loss account</b>				
<b>Group turnover</b>	40 169	42 693	48 270	51 514
<b>Group operating profit</b>	3 411	5 483	5 007	4 946
After charging:				
Exceptional items	(1 595)	(97)	(707)	(579)
Amortisation of goodwill and intangible assets	(1 086)	(1 139)	(1 245)	(1 387)
Income from fixed investments	117	68	111	96
Interest	(689)	(1 013)	(1 065)	(1 604)
<b>Profit on ordinary activities before taxation</b>	2 839	4 538	4 053	3 438
<b>Profit on ordinary activities after taxation</b>	2 057	3 011	2 448	1 919
<b>Net profit</b>	1 876	2 762	2 136	1 680
Preference dividends	(28)	(27)	(42)	(51)
Dividends on ordinary capital	(1 815)	(1 682)	(1 659)	(1 530)
<b>Result for the year retained</b>	33	1 053	435	99
<b>Combined earnings per share<sup>(c)</sup></b>				
Euros per €0.51 of ordinary capital	1.92	2.82	2.14	1.66
Euro cents per 1.4p of ordinary capital	28.78	42.33	32.16	24.86
<b>Ordinary dividends</b>				
NV – euros per €0.51 of ordinary capital	1.89	1.74	1.70	1.56
PLC – pence per 1.4p of ordinary capital	19.15	18.08	16.04	14.54
	€ million 2004	€ million 2003	€ million 2002	€ million 2001
<b>Consolidated balance sheet</b>				
Goodwill and intangible assets	15 338	17 713	20 274	24 964
Other fixed assets and investments	6 473	6 854	8 115	10 124
Stocks	3 758	4 175	4 500	5 343
Debtors	5 703	5 881	6 571	8 024
Total cash and current investments	2 603	3 345	2 904	2 214
<b>Total assets</b>	33 875	37 968	42 364	50 669
Creditors due within one year	(14 570)	(17 074)	(19 955)	(23 125)
<b>Total assets less current liabilities</b>	19 305	20 894	22 409	27 544
Creditors due after one year	7 610	9 130	11 574	15 026
Provisions for liabilities and charges	5 799	5 404	5 514	3 411
<b>Total long-term liabilities</b>	13 409	14 534	17 088	18 437
Minority interests	362	440	619	670
Capital and reserves	5 534	5 920	4 702	8 437
<b>Total capital employed</b>	19 305	20 894	22 409	27 544

## Historical information (continued)

Unilever Group

### Historical information as reported under previous GAAP (continued)

	€ million 2004	€ million 2003	€ million 2002	€ million 2001
<b>By geographical area</b>				
<b>Group turnover</b>				
Europe	17 314	18 208	19 573	20 119
The Americas	13 120	14 146	17 879	20 358
Asia Africa	9 735	10 339	10 818	11 037
	40 169	42 693	48 270	51 514
<b>Group operating profit</b>				
Europe	1 827	2 563	1 598	2 412
The Americas	617	1 429	2 046	1 465
Asia Africa	967	1 491	1 363	1 069
	3 411	5 483	5 007	4 946
<b>Net operating assets</b>				
Europe	9 748	11 306	12 301	11 243
The Americas	8 869	11 033	13 441	18 347
Asia Africa	2 294	2 582	2 445	2 607
	20 911	24 921	28 187	32 197
<b>Capital expenditure</b>				
Europe	461	471	552	631
The Americas	262	316	468	551
Asia Africa	282	251	278	331
	1 005	1 038	1 298	1 513
<b>By operation</b>				
<b>Group turnover</b>				
Foods	22 530	23 971	26 937	28 155
Home and Personal Care	17 639	18 722	21 333	23 359
	40 169	42 693	48 270	51 514
<b>Group operating profit</b>				
Foods	1 267	2 648	2 083	2 136
Home and Personal Care	2 144	2 835	2 924	2 810
	3 411	5 483	5 007	4 946
<b>Net operating assets</b>				
Foods	19 014	22 469	25 156	28 960
Home and Personal Care	1 897	2 452	3 031	3 237
	20 911	24 921	28 187	32 197
<b>Capital expenditure</b>				
Foods	532	602	805	810
Home and Personal Care	473	436	493	703
	1 005	1 038	1 298	1 513

## Historical information (continued)

### Unilever Group

#### Historical information as reported under previous GAAP (continued)

	€ million 2004	€ million 2003	€ million 2002	€ million 2001
<b>Consolidated cash flow statement</b>				
<b>Cash flow from operating activities</b>	6 853	6 780	7 883	7 497
Dividends from joint ventures	60	52	83	82
Returns on investments and servicing of finance	(807)	(1 180)	(1 386)	(1 887)
Taxation	(1 378)	(1 423)	(1 817)	(2 205)
Capital expenditure and financial investment	(1 044)	(1 024)	(1 706)	(1 358)
Acquisitions and disposals	316	622	1 755	3 477
Dividends paid on ordinary share capital	(1 720)	(1 715)	(1 580)	(1 420)
<b>Cash flow before management of liquid resources and financing</b>	2 280	2 112	3 232	4 186
Management of liquid resources	(31)	(41)	(592)	1 106
Financing	(2 921)	(2 917)	(3 078)	(5 172)
<b>Increase/(decrease) in cash in the period</b>	(672)	(846)	(438)	120
<b>Ratios</b>	2004	2003	2002	2001
Return on invested capital (%) <sup>(d)</sup>	10.8	12.5	9.8	8.7
Net profit margin (%) <sup>(f)</sup>	4.7	6.5	4.4	3.3
Ratio of earnings to fixed charges (times) <sup>(f)</sup>	4.3	4.6	3.6	2.6

(d) As defined on page 18.

(f) As defined on page 152.

#### Selected financial data and key ratios on a US GAAP basis<sup>(g)(h)</sup>

	€ million 2005	€ million 2004	€ million 2003	€ million 2002	€ million 2001
Turnover (total operations) <sup>(i)</sup>	<b>39 902</b>	39 108	41 455	46 933	50 235
Net profit attributable to shareholders' equity (total operations)	<b>2 646</b>	2 686	3 807	4 210	1 446
Net profit (continuing operations)	<b>2 629</b>	2 820	n/a	n/a	n/a
Shareholders' equity	<b>14 992</b>	14 012	13 349	11 772	13 553
Total assets	<b>45 172</b>	41 625	44 145	48 146	56 546
Combined net income per share (total operations) <sup>(j)(k)</sup>					
Euros per €0.51 of ordinary capital	<b>2.71</b>	2.76	3.90	4.27	1.42
Euro cents per 1.4p of ordinary capital	<b>40.71</b>	41.39	58.52	64.01	21.29
Diluted net income per share (total operations)					
Euros per €0.51 of ordinary capital	<b>2.63</b>	2.65	3.79	4.14	1.38
Euro cents per 1.4p of ordinary capital	<b>39.43</b>	39.70	56.81	62.11	20.72
Return on invested capital (%)	<b>10.0</b>	10.5	11.4	11.3	8.6
Net profit margin (%) <sup>(l)</sup>	<b>6.7</b>	6.9	9.2	9.0	2.9
Ratio of earnings to fixed charges (times) <sup>(f)</sup>	<b>5.8</b>	5.0	5.2	4.8	2.4

(f) As defined on page 152.

(g) During the year ended 31 December 2002, Unilever changed its method of calculating expected return on plan assets for US GAAP purposes, by adopting the actual fair market value at the balance sheet date rather than a market-related value. Had this methodology been applied in previous years, it would have resulted in an increase in net income for the year ended 31 December 2001 of €86 million.

(h) During the year ended 31 December 2002, Unilever recognised for US GAAP reporting purposes FAS 142 which ceased amortisation of goodwill and indefinite-lived intangible assets. Amortisation expense on goodwill and indefinite-lived intangible assets on a US GAAP basis for the year ended 31 December 2001 was €1 748 million.

(i) Turnover from continuing operations for the year was €39 672 million (2004: €38 566 million).

(j) For the basis of the calculation of combined earnings per share see note 8 on page 97.

(k) For information on net income per share for continuing operations, please refer to page 157.

(l) Net profit margin is expressed as net profit attributable to shareholders' equity as a percentage of turnover from total operations.

## Historical information (continued)

### Unilever Group

#### Exchange rates

The information in the following table is based on exchange rates between euros and US dollars and euros and sterling. These translation rates were used in preparation of the accounts:

	2005	2004	2003	2002	2001
<b>Year end</b>					
€1 = \$	<b>1.184</b>	1.366	1.261	1.049	0.885
€1 = £	<b>0.686</b>	0.707	0.708	0.651	0.611
<b>Annual average</b>					
€1 = \$	<b>1.244</b>	1.238	1.126	0.940	0.895
€1 = £	<b>0.684</b>	0.678	0.691	0.628	0.622

Noon Buying Rates in New York for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York were as follows:

	2005	2004	2003	2002	2001
<b>Year end</b>					
€1 = \$	<b>1.184</b>	1.354	1.260	1.049	0.890
<b>Annual average</b>					
€1 = \$	<b>1.245</b>	1.239	1.132	0.945	0.895
<b>High</b>					
€1 = \$	<b>1.348</b>	1.363	1.260	1.049	0.954
<b>Low</b>					
€1 = \$	<b>1.167</b>	1.180	1.036	0.859	0.837

High and low exchange rate values for each of the last six months:

	September 2005	October 2005	November 2005	December 2005	January 2006	February 2006
<b>High</b>						
€1 = \$	1.254	1.215	1.207	1.204	1.229	1.210
<b>Low</b>						
€1 = \$	1.201	1.191	1.167	1.170	1.198	1.186

On 28 February 2006, the exchange rates between euros and US dollars and euros and sterling were as follows: €1.00 = US \$1.193 and €1.00 = £0.680.